FINANCIAL STATEMENTS

DECEMBER 31, 2022

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# Steven H. Emerson, CPA, CGFM, CGAP, CFE, CITP, CGMA

Guiding the Accounting Profession

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Southeastern Diabetes Education Services, Inc.

#### Opinion

I have audited the accompanying financial statements of Southeastern Diabetes Education Services, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Diabetes Education Services, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis of Opinion**

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am required to be independent of Southeastern Diabetes Education Services, Inc. and to meet my other ethical responsibilities in accordance with the relevant ethical requirements related to my audit. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Southeastern Diabetes Education Services, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intential omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, I:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and access the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Southeastern Diabetes Education Services, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in my judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Southeastern Diabetes Education Services, Inc.'s ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that I identified during the audit.

Steven At Emerson, CPA, CGFM, CGAP, CFE, CITP, CGMA

Steven H. Emerson, CPA, CGFM, CGAP, CFE, CITP, CGMA

Birmingham, Alabama

March 30, 2023

# STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022

Cash and cash equivalents Investments Prepaid expenses Other assets  TOTAL ASSETS	\$ 861,068 392,468 40,540 1,357 \$1,295,433
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES: Deferred revenue	\$ 128,370
TOTAL CURRENT LIABILITIES	128,370
TOTAL LIABILITIES	128,370
NET ASSETS:	
Without donor restrictions	1,087,882
With donor restrictions	79,181
TOTAL NET ASSETS	1,167,063
TOTAL LIABILITIES AND NET ASSETS	\$1,295,433

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support			
Contributions from individuals	\$ 176,279	-	\$ 176,279
Foundations & charitable trusts	463,596	-	463,596
Civic club contributions	91,707	-	91,707
Corporations	68,908	-	68,908
Grants	6,000	16,161	22,161
Camp enrollment	97,077	-	97,077
Program operations	947,074	-	947,074
Sales from store	5,890	-	5,890
Investment income	610	-	610
Realized gain on investments	9,099		9,099
Total revenues, gains and other support	1,866,240	16,161	1,882,401
Expenses and losses			
Program services	1,641,779	-	1,641,779
Management and general	41,289	-	41,289
Fund-raising	86,184	-	86,184
Unrealized loss on investments	59,934		59,934
Total expenses and losses	1,829,186		1,829,186
Change in net assets	37,054	16,161	53,215
Net assets at beginning of year	1,050,828	63,020	1,113,848
Net assets at end of year	\$ 1,087,882	\$ 79,181	\$ 1,167,063

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services	Management and General	Fund- Raising	Total
Salaries	\$ 197,376	\$ 23,100	\$ 40,425	\$ 260,901
Payroll taxes	15,402	2,035	3,125	20,562
Professional fees	24,008	8,278	-	32,286
Marketing/Fundraising	171	1,749	25,981	27,901
Training & Education	4,923	-	116	5,039
Volunteer services	23,050	-	-	23,050
Office expense	5,538	120	1,750	7,408
Bank charges	3,745	95	-	3,840
Information Technology	15,933	-	-	15,933
Insurance	25,428	_	-	25,428
Program supplies	202,808	1,729	5,354	209,891
Program operations	947,074	_	-	947,074
Travel	21,595	120	6,285	28,000
Occupancy	150,833	3,370	1,935	156,138
Retirement	3,895	693	1,213	5,801
TOTAL EXPENSES	\$1,641,779	\$ 41,289	\$ 86,184	\$ 1,769,252

The accompanying notes are an integral part of the financial statements.

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to cash provided by operating activities:	\$ 53,215
Increase in prepaid expenses	(36,736)
Increase in deferred revenue	32,016
Net cash provided by operating activities	48,495
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of investments	50,835
Net cash used by investing activities	50,835
NET DECREASE IN CASH AND CASH EQUIVALENTS	99,330
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	761,738
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 861,068

The accompanying notes are an integral part of the financial statements.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

#### NOTE 1 - NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Southeastern Diabetes Education Services, Inc. (the "Organization") was founded in 1949 with the primary objective of teaching children and others to manage and live with their diabetes. Diabetic education is provided by a comprehensive diabetes treatment team composed of volunteer physicians, nurses, nutritionists, pharmacists, educators, counselors and others while participants attend camp sessions and educational seminars at various locations in Alabama and Northwest Florida.

#### Basis of accounting

The financial statements of the Organization have been prepared utilizing the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America.

#### Cash and cash equivalents

For purposes of preparing the statement of cash flows, cash and cash equivalents includes cash in checking accounts and short-term investments having a maturity of three months or less at purchase date.

#### Recognition of donor restrictions

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

#### Income taxes

The Organization is organized under Section 501(c) (3) of the Internal Revenue Code as a nonprofit, tax-exempt organization. In addition, the State of Alabama has also granted the Organization tax-exempt status.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Expense allocation

The costs of providing various program and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the program and supporting services benefitted.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

# NOTE 1 - NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Classes of Net Assets

In accordance with GAAP, where applicable, the financial statements report amounts separately by classes of net assets:

- 1) Without donor restrictions amounts are those currently available at the discretion of the Board for use in the Organization's programs.
- 2) With donor restrictions amounts are those that are restricted by donors for specific operating purposes.

#### **NOTE 2 – INVESTMENTS**

Southeastern Diabetes Education Services, Inc. uses a three-tier fair value hierarchy that prioritizes the inputs used in measuring fair value as follows:

- Level 1: Pricing is based on observable inputs, such as quoted prices in active markets.
- Level 2: Pricing inputs are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market date for substantially the full term of the assets.
- Level 3: Pricing inputs are generally unobservable and include situations where there is little, if any market activity for the investment. The inputs into the determination of fair value require management's judgment or estimates, based on assumptions, which market participants would use in pricing the assets or liabilities.

Some of the Organization's investments are held by Wells Fargo and consist of money market funds and mutual funds. These investments are considered Level 1. The fair market value of the investments available for sale at December 31, 2022 consisted of the following:

Money Market Funds	\$ 1,466
Mutual Funds	 48,076
	\$ 49,542

The remaining investment of \$342,926 is held by The Community Foundation of South Alabama in an agency fund and is recorded at cost.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

#### **NOTE 3 – NET ASSETS**

The Organization has classified the initial gift of funds as an asset with donor restrictions. To the extent that the fair value in that account exceeds the initial gift, the excess is reflected as an asset with donor restrictions. In years of market declines where the fair value of the account decreases below the asset with donor restrictions, the Organization does not reflect a negative balance in the asset with donor restrictions.

#### Net Assets with Donor Restrictions

The portion of perpetual endowment funds that are required to be retained permanently by explicit donor stipulation:

Special Gifts – SDES Endowment – Restricted for Scholarships	\$31,746
Special Gifts – Diabetic Clinic Mobile	32,435
Special Gifts – Community Foundation of Alabama and an individual –	
Restricted to General Operating Expenses from Income	15,000
	\$79,181

#### NOTE 4 – DONATED SERVICES, MATERIALS, EQUIPMENT AND PROPERTY

Donated services from professionals have been recorded as Program Operations income and expenses. Donations primarily included professional medical services from endocrinologists, physicians, registered nurses, pharmacists, nutritionists, and counselors provided at program services. The value of these gifts for the year ended December 31, 2022 amounted to \$313,968.

The Organization receives donated medical supplies from pharmaceutical and medical equipment and supply companies including: insulins, syringes, insulin pump supplies, blood glucose testing meters and strips, and other medications and equipment from miscellaneous sources. This support has been recorded as Program Operations income and expenses. The value of these gifts for the year ended December 31, 2022 amounted to \$633,106.

#### **NOTE 5 – INCOME TAX STATUS**

The Organization qualifies as a tax exempt organization under the IRS Code Section 501(c)(3) and, therefore, no provision for income taxes is made in the accompanying financial statements.

#### **NOTE 6 – LEASE COMMITMENTS**

The Organization normally leases Camp Seale Harris program sites from various lessors including: Annually renewable Easter Seals Camp ASCCA facility at \$155,000 for three weeks and two weekends. Additional lease commitments are made within the fiscal year of program at: YMCA Camp Cosby, YMCA Camp Chandler, Dothan Westgate Park, Dothan Eastgate Park, Camp Tuscoba, Vision Ministries, GSNCA Kanawahala and others as needed. Birmingham Program office lease is contracted annually at \$1,685 per month through April 30, 2024. Lease expense is included in occupancy expense.

#### **NOTE 7 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events. No events have occurred through March 30, 2023, which was the date the financial statements were available for issue, that would have a material effect or require disclosure in the financial statements, other than those that have been disclosed.

#### **NOTE 8 - CONCENTRATION OF SUPPORT**

In 2022, the Organization received approximately 50% of its total revenues from grants received from foundations and charitable trusts and 19% from individuals. The continuation of this support is essential for the organization to continue its stated charitable purpose. Program operations in the amount of \$947,074 were not included in the calculation as these are donated services, materials, equipment and property.